September 13, 2011

To Whom It May Concern:

Farner, Barley and Associates, Inc., is an engineering, surveying and planning firm having offices in Florida and Georgia. We are the engineers of record for The Villages of Lake-Sumter, Inc., a residential and commercial development in Central Florida. It is the largest retirement community in the United States on a single site.

As one can imagine, the construction process for the project is massive. It requires contractors that can complete huge tasks in short order, with a minimum amount of problems that invariably emerge during construction.

We have had the distinct pleasure of working with Taylor and Sons, Inc., for at least 8 to 9 years, both on the Villages project and other locations in Florida, Georgia and Alabama. As far as "getting the job done" under extremely tight schedules, this company is exemplary. They always accomplish the construction work to the highest degree of quality and on or before schedule. They are problem solvers and consider the working relationships with the engineers, the client and subcontractors as a partnership of sorts, with the sole focus of their efforts directed at accomplishing the tasks at hand, without superfluous issues arising and causing delays in construction. I have seen their equipment operating 24 hours a day if necessary to finish the job.

Not only do they know their craft better than any contractor with whom we have been involved, they are the easiest with which to work.

They are always on the cutting edge of new technologies related to their business. From global positioning systems to computer programs, you can be assured that Taylor and Sons, Inc., will have it first, if it will assist in doing their jobs, better and faster.

In closing, if you have need of a large multi-discipline contracting company, you cannot do better than engaging Taylor and Sons, Inc. We welcome the opportunity to work with Taylor and Sons, Inc., in any future endeavors they may pursue.

Sincerely,

Robert E. Farner, P.E., P.L.S. President FARNER, BARLEY & ASSOCIATES, INC.

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